



ASSOCIATION OF TIMESHARE RECYCLERS

TO: Developer-Owner Operator
Resorts of Distinction (RDA)

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SUBJECT: Timeshare Recyclers Closing and Assumptions/Transfer Services Proposal
DATE: March 2014

Basics of Timeshare Recyclers, LLC Trade-in Services

Timeshare Closing and Assumption Services:

- Timeshare Recyclers, LLC DOES NOT have a No-Take list.
- The fee for services is \$399 per closing and includes the assumption of the timeshare interval.
- Timeshare Recyclers actively resells timeshare trade-ins. We offer our Resort Partners a 20% revenue share.
- Trade-ins typically take 180 days. More difficult transfers (which are flagged in our system) can take up to 365 days to complete. We will provide you our list of difficult transfer memberships.
- Trade-ins must be completely paid for. No balances owed or maintenance fees due until the trade-in is complete (usually takes -180 days)
- Resort Partner is authorized to use the ATR logo, which is a symbol of responsible trade-ins.
- Our company is completely fluent in English, Spanish, French, Italian, and Portuguese.
- Agreement is for two years containing a 90 day cancellation clause.
- Trade-In Partner may charge up to 100% over and above our fee (\$798) to generate marketing revenue share program dollars paid to you.
- (Example...Our fee is flat rate of \$399, Resort Partner may charge up to \$798 generating program marketing dollars)
- Our system enables us to handle closings under a "white-label" service, so it could be done under Resort brand, customers would never realize we are a separate company.

Timeshare Recyclers, LLC:

- Invests greatly in cutting edge systems to streamline the trade-in process.
- Is registered in both the USA and Mexico.
- Is compliant with all USA and Mexican law.
- Actively recycles the inventory trade-in to avoid "Viking Shipping" properties.
- Works closely with all developers to ensure that trade-in are handled responsibly.
- Also a co-owner of The Association of Timeshare Recyclers, which is a non-profit trade association focused on finding responsible exit solutions that work for developers, consumers, and HOAs or sold out resorts.

Timeshare Recyclers, LLC systems include:

- ATR CRM system: allows your VLO's (And/Or the after sale customer service team) to see the progress of the trade-in at any time, make history comments, and assign our staff tasks.
- ATR Dashboard System: allows your sales staff to generate third-party equity check forms, includes a "Kelly Blue-Book" of assigned values to make accurate value assignments possible. Also increases sales by producing credible trade-ins.
- ATR Helpdesk System: which is a helpful tool related to closings to speed the closing process.
- ATR Inventory System: is the inventory system that advertises all rental and resale inventory that Timeshare Recyclers has available.